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In accordance with the Standing Order for Civil Trials Before Judge James Donato, the 1 2 parties submit the following Joint Trial Witness List as Exhibit A. This list includes witnesses who 3 are likely to be called at trial (other than solely for impeachment or rebuttal purposes), including a brief statement describing the substance of the testimony to be given by each witness and an 4 estimate of the time the witness's testimony is expected to take (direct and cross). 5 6

In the interest of only calling each witness once, Meta has not relisted witnesses that Plaintiffs intend to call in their case in chief. Meta reserves the right to call any witness on Plaintiffs' list in its case in chief regardless of whether Plaintiffs ultimately call that witness and to conduct a full-scope direct examination of witnesses called in Plaintiffs' case in chief as though Meta had called the witness itself. Meta also reserves the right to call any witness live in its case in chief regardless of whether Plaintiffs choose to play that witness's testimony by deposition designation (Dkt. 484). The listing of witnesses on Exhibit A does not waive any objections a party may have to such witness's testimony, in whole or in part.

As explained in Meta's Response to Plaintiffs' First Pretrial Conference Statement (Dkt. 476), Meta believes this case can be tried efficiently in under 20 hours per side. The time estimates reflected below total 20 hours for Meta across all witnesses. If the Court excludes evidence not relating to the classwide representation of the substitution of the word people for accounts, then Meta believes this case can be tried with no more than 12.5 to 15 hours per side.

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DATED: September 4, 2025

/s/ Geoffrey Graber

By:

Geoffrey Graber (SBN 211547) Karina G. Puttieva (SBN 317702) Madelyn Petersen (pro hac vice) Jenna Waldman (SBN 341491)

**COHEN MILSTEIN** 

**SELLERS & TOLL PLLC** 1100 New York Ave. NW, Ste 800 Washington, DC 20005

By: /s/ Andrew B. Clubok

Respectfully submitted,

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## 1. Plaintiffs' Case-in-Chief1

Witness	Affiliation/Role	Substance of Examination	Live/By Deposition (Video)	Plaintiffs' Time Estimate	Meta's Time Estimate
Dr. Greg Allenby	Plaintiffs' Conjoint Expert	Topics and analysis covered in expert report and matters addressed at deposition; topics covered in David Reibstein, Steven Tadelis, and Catherine Tucker's reports and depositions.	Live	90 mins	75 mins
David Amsallem	Meta Data Scientist	Meta's data analysis about Potential Reach, including analysis of duplicate accounts and inactive accounts.	Live or By Deposition if Unavailable	20 mins	30 mins
Dr. Larry Chiagouris	Plaintiffs' Industry Expert	Topics and analysis covered in expert report and matters addressed at deposition; topics covered in Catherine Tucker's report and deposition.	Live	90 min	30 mins

<sup>&</sup>lt;sup>1</sup> This list contains Plaintiffs' current, good faith list of witnesses that it is likely to call during its case-in-chief. Plaintiffs may disclose and/or designate deposition testimony of other witnesses who it currently does not anticipate calling for live testimony. Plaintiffs reserve the right to call a custodian of records for any organization whose documents Meta challenge on authenticity grounds. Plaintiffs reserve the right to amend this list or the times allotted for witnesses in the event the scope of issues or claims to be tried changes, if any witness becomes unavailable, or in light of new information. Plaintiffs further reserve the right to call any other witness for impeachment or in rebuttal and to examine any witness designated or called by Meta. Lastly, Plaintiffs reserve the right to withdraw any witnesses currently included on its list.

Witness	Affiliation/Role	Substance of Examination	Live/By Deposition (Video)	Plaintiffs' Time Estimate	Meta's Time Estimate
Dr. Charles Cowan	Plaintiffs' Statistics Expert	Topics and analysis covered in expert report and matters addressed at deposition; topics covered in Steven Tadelis and Catherine Tucker's reports and depositions.	Live	90 mins	30 mins
Amy Dunn	Meta Former Product Marketing Manager	Meta's communications with advertisers about Potential Reach; advertiser use of Ads Manager and other advertising platforms and Meta's communications with advertisers.; Meta's analysis of Potential Reach.	Live or By Deposition if Unavailable	30 mins	30 mins
Yaron Fidler	Meta Former Product Manager for Ads Targeting	Meta's calculation of Potential Reach; duplicate accounts; ineligible accounts; fake accounts; Meta's investigations into Potential Reach; and attempts by Mr. Fidler to improve Potential Reach.	By Deposition	145 mins	15 mins
Rob Goldman	Meta Former VP for Ads	Meta's advertising products; Meta's advertising estimates including Potential Reach and Estimated Daily Results; Meta's investigations into Potential Reach; Meta's decisions regarding how to calculate Potential Reach; and Meta's decisions on what information to disclose (and not disclose) about Potential Reach.	Live or By Deposition if Unavailable	100 mins	30 mins
Dr. Atif Hashmi	Plaintiffs' Source Code Expert	Topics and analysis covered in expert report and matters addressed at deposition; topics covered in Adam Porter's reports and deposition.	Live	90 mins	15 mins

Witness	Affiliation/Role	Substance of Examination	Live/By Deposition (Video)	Plaintiffs' Time Estimate	Meta's Time Estimate
Dr. Armando Levy	Plaintiffs' Damages Expert	Topics and analysis covered in expert report and matters addressed at deposition; topics covered in Steven Tadelis and Catherine Tucker's reports and depositions.	Live	65 mins	30 mins
Cain Maxwell	Plaintiff	His experience purchasing Meta advertisements on Ads Manager and use of Potential Reach.	Live	60 mins	75 mins
Javier Olivan <sup>2</sup>	Meta Chief Operating Officer	Meta's decision not to change or deprecate Potential Reach despite allegedly knowing that it was a false representation.	Live	30 mins	
Sheryl Sandberg <sup>3</sup>	Meta Former Chief Operating Officer	Meta's decision not to change or deprecate Potential Reach despite allegedly knowing that it was a false representation.	Live	45 mins	

<sup>&</sup>lt;sup>2</sup> Meta contends that there is no basis to call Mr. Olivan at trial. Mr. Olivan lives in Spain. He has no unique personal knowledge of the matters at issue and Plaintiffs have less burdensome means of obtaining the information they seek, including calling the numerous Facebook witnesses they already plan to call in their case-in-chief. Moreover, Mr. Olivan is not on Plaintiffs' Initial Disclosures and Plaintiffs never requested to depose him. In the event Mr. Olivan does testify (he should not), Meta reserves the right to adjust its time allocations accordingly.

<sup>&</sup>lt;sup>3</sup> There is similarly no basis to call Ms. Sandberg at trial. The Court has already determined that Ms. Sandberg does not have unique, personal knowledge that would make her testimony necessary nor outweigh the burden of such testimony. *See* Dkt No. 237 (denying Plaintiffs' request to depose Ms. Sandberg because "Plaintiffs have not shown that deposing Sandberg is reasonably likely to provide the evidence Plaintiffs seek."). This determination should similarly apply to her trial testimony. In the event Ms. Sandberg does testify (she should not), Meta reserves the right to adjust its time allocations accordingly.

Witness	Affiliation/Role	Substance of Examination	Live/By Deposition (Video)	Plaintiffs' Time Estimate	Meta's Time Estimate
Alex Schultz	Meta Chief Marketing Officer, VP of Analytics	Meta's calculation, and investigation of, Potential Reach; Meta's communications to advertisers about how Potential Reach is calculated; and Meta's decision not to implement the SUMA model into the calculation of Potential Reach.	Live or By Deposition if Unavailable	75 mins	90 mins
Dr. Timothy Roughgarden	Plaintiffs' Auction Expert	Topics and analysis covered in expert report and matters addressed at deposition; topics covered in Steven Tadelis and Catherine Tucker's reports and depositions.	Live	90 mins	60 mins
Dan Ziernicki	Plaintiff	His experience purchasing Meta advertisements on Ads Manager and use of Potential Reach.	Live	75 mins	75 mins
Rahul Bhandari 30(b)(6) Testimony	Meta Corporate Designee	Meta's Potential Reach calculation method and Meta's analyses regarding duplicate accounts, fake accounts, inactive accounts, and ineligible accounts.	Live <sup>4</sup> or By Deposition under FRCP 32(a)(3)	15 mins	15 mins
Chinmay Karande 30(b)(6) Testimony	Meta Corporate Designee	Meta's methods for determining Meta advertisement prices, including Meta's advertisement Auction and the timeline of any substantial modifications made to Meta's advertisement auction.	Live or By Deposition under FRCP 32(a)(3)	15 mins	30 mins

<sup>&</sup>lt;sup>4</sup> Plaintiffs understand that Meta may call Rahul Bhandari, Chinmay Karande, and Gerardo Zaragoza in their individual capacities live during its case in chief.

Witness	Affiliation/Role	Substance of Examination	Live/By Deposition (Video)	Plaintiffs' Time Estimate	Meta's Time Estimate
Gerardo Zaragoza 30(b)(6) Testimony	Meta Corporate Designee	Meta's repositories for storing data related to Meta advertisements and advertisement sets; and data sets produced by Meta in this litigation, including the meaning of each data set field.	Live or By Deposition under FRCP 32(a)(3)	15 mins	15 mins
Records Custodian	Meta	Authentication of records.	Live	15 mins	7.5 mins
TOTAL TIME ESTIMATE				19.25 hours	10.875 hours

## 2. Meta's Case-in-Chief

Witness	Title	Meta's Description of Anticipated Testimony	Live/By Deposition (Video)	Meta's Time Estimate	Plaintiffs' Time Estimate
Pawel Chrzan <sup>5</sup>	Former Product Quality Analyst, Meta	Meta's Lightweight Interfaces advertising interfaces and estimates.	Live	30 mins	30 mins
Josh Geller	Software Engineer, Meta	Meta's advertising estimates and methodology, including for Potential Reach and Estimated Daily Results.	Live	45 mins	30 mins
Patrick Harris	Former VP, Global Agency	Meta advertising, Meta's ad agency relationships, including advertiser preferences and practices.	Live	30 mins	60 mins

<sup>&</sup>lt;sup>5</sup> Plaintiffs have relied on a November 2016 document involving Mr. Chrzan. *See* Dkt. 391-31. Meta contends that the document should be excluded as irrelevant under Federal Rules of Evidence 401 and 402 and is unduly prejudicial, confusing, and misleading under Rule 403. However, to the extent Plaintiffs introduce the document at trial, Meta reserves the right to call Mr. Chrzan as a witness.

Witness	Title	Meta's Description of Anticipated Testimony	Live/By Deposition (Video)	Meta's Time Estimate	Plaintiffs' Time Estimate
	Development, Meta				
Will Platt-Higgins	Former VP, Global Client & Category Team, Meta	Meta advertising, advertisers and Meta's advertiser relationships, including advertiser preferences and practices.	Live	30 mins	60 mins
Adam Porter	Expert	Rebuttal to the expert testimony of Atif Hashmi regarding Potential Reach source code analysis and methodology for the estimates.	Live	30 mins	30 mins
David Reibstein	Expert	Rebuttal to the expert testimony of Dr. Greg Allenby regarding conjoint survey design; regression analysis; choice-allocation based analysis; survey result analysis; benefits advertisers received.	Live	45 mins	45 mins
Yiyang Shi	Data Scientist, Meta	Facebook's modeling and analyses regarding Potential Reach estimates	Live	15 mins	15 mins
Steve Tadelis	Expert	Rebuttal to the expert testimony of Dr. Charles Cowan regarding purported inflation in Potential Reach estimates; rebuttal to the expert testimony of Dr. Timothy Roughgarden, Dr. Greg Allenby, and Dr. Armando Levy regarding Meta's ad auction, the prices of Meta ads, and Plaintiffs' theories of harm and damages.	Live	75 mins	75 mins
Catherine Tucker	Expert	Rebuttal to the expert testimony of Larry Chiagouris, Dr. Armando Levy, Timothy Roughgarden, Dr. Greg Allenby,	Live	75 mins	75 mins

Witness	Title	Meta's Description of Anticipated Testimony	Live/By Deposition (Video)	Meta's Time Estimate	Plaintiffs' Time Estimate
		and Dr. Charles Cowan regarding advertiser decision making and Plaintiffs' theories of harm and damages.			
Custodian of Records for Amazing.com		Authentication of trial exhibits	Live	7.5 mins	5 mins
Custodian of Records for Publicis		Authentication of trial exhibits	Live	7.5 mins	5 mins
Custodian of Records for BlackHatWorld		Authentication of trial exhibits	Live	7.5 mins	5 mins
Lamesha Davis <sup>6</sup>	Owner and founder of online short-term housing platform	Her experience using Facebook Ads Manager on behalf of her business and her understanding of Potential Reach.	Live	15 mins	60 mins
Phil Davis	Director of Social Media Marketing, Ciceron	His experience using Facebook Ads Manager on behalf of Ciceron's advertiser clients and his understanding of Potential Reach.	Live	15 mins	60 mins
Josh Flanders	Co-founder and owner, Buzz	His experience using Facebook Ads Manager on behalf of his business and his understanding of Potential Reach.	Live	15 mins	60 mins

<sup>&</sup>lt;sup>6</sup> Plaintiffs oppose Meta calling any unnamed class members, including the individuals listed by Meta herein (Lamesha Davis, Phil Davis, Josh Flanders, Michael Grantham, Adam Hampton, Sarah B. Lowe, Charles McDowell, Lauren Novak, Wendy Pettys, Renee Ventrice) for the reasons set forth in Plaintiffs' Motion in Limine No. 3. Meta did not disclose these witnesses during discovery, and their testimony is legally irrelevant. Moreover, none of these individuals, nor the entities for which they work, opted out; therefore, they are members of the class and represented by class counsel.

Witness	Title	Meta's Description of Anticipated Testimony	Live/By Deposition (Video)	Meta's Time Estimate	Plaintiffs' Time Estimate
	Bomb Brewing Co.				
Michael Grantham	VP of Quantitative Marketing, Carvana	His experience using Facebook Ads Manager on behalf of Carvana and his understanding of Potential Reach.	Live	15 mins	60 mins
Adam Hampton	Owner of Hampton Designs & Studio	His experience using Facebook Ads Manager on behalf of his business and his understanding of Potential Reach.	Live	15 mins	60 mins
Sarah B. Lowe	Co-owner and operator, The Art Cellar of Houston	Her experience using Facebook Ads Manager on behalf of her business and her understanding of Potential Reach.	Live	15 mins	60 mins
Charles McDowell	CMO, Wesley Financial Group, LLC	His experience using Facebook Ads Manager as CMO of Wesley Financial Group, LLC and his understanding of Potential Reach.	Live	15 mins	60 mins
Lauren Novak	Director of Strategic Partnerships, Adglow U.S.	Her experience using Facebook Ads Manager on behalf of Adglow U.S.'s advertiser clients and her understanding of Potential Reach.	Live	15 mins	60 mins
Wendy Pettys	Owner and founder of a	Her experience using Facebook Ads Manager on behalf of her business and her understanding of Potential Reach.	Live	15 mins	60 mins

Witness	Title	Meta's Description of Anticipated Testimony	Live/By Deposition (Video)	Meta's Time Estimate	Plaintiffs' Time Estimate
	creative art studio				
Renee Ventrice	Co-founder and co-owner, Cork & Keg Tours	Her experience using Facebook Ads Manager on behalf of her business and her understanding of Potential Reach.	Live	15 mins	60 mins
TOTAL TIME ESTIMATE					17.25 hours

This list contains Meta's current, good faith list of witnesses that it is likely to call during its case-in-chief, in addition to the witnesses on Plaintiffs' list. Meta may disclose and/or designate deposition testimony of other witnesses who it currently does not anticipate calling for live testimony. Meta reserves the right to call any witness who was previously disclosed by either party for potential trial testimony, if necessary, after Plaintiffs' case in chief. Meta also reserves the right to call a custodian of records for any organization whose documents Plaintiffs challenge on authenticity grounds, and to call corporate witnesses to testify regarding corporate history and records. Meta reserves the right to amend this list or the times allotted for witnesses in the event the set of participating plaintiffs or the scope of issues or claims to be tried changes, if any witness becomes unavailable, if Plaintiffs choose not to call a witness on their list in Plaintiffs' case in chief, or in light of new information that becomes known. Meta further reserves the right to withdraw any witnesses currently included on its list. Meta further reserves the right to call any other witness for impeachment or in rebuttal and to examine any witness designated or called by another party.